
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 10-Q

Quarterly report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934
For the quarterly period ended March 31, 2008

OR

Transition report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Commission File Number 0-3722

ATLANTIC AMERICAN CORPORATION

Incorporated pursuant to the laws of the State of Georgia

Internal Revenue Service— Employer Identification No.
58-1027114

Address of Principal Executive Offices:
4370 Peachtree Road, N.E., Atlanta, Georgia 30319
(404) 266-5500

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer

Accelerated filer

Non-accelerated filer
(Do not check if a smaller reporting company)

Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

The total number of shares of the registrant's Common Stock, \$1 par value, outstanding on May 7, 2008, was 21,891,070.

ATLANTIC AMERICAN CORPORATION

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PART I. FINANCIAL INFORMATION**Item 1. Financial Statements****ATLANTIC AMERICAN CORPORATION**
CONSOLIDATED BALANCE SHEETS
(Dollars in thousands, except share data)

	<i>Unaudited</i> March 31, 2008	December 31, 2007
ASSETS		
Cash and cash equivalents, including short-term investments of \$14 and \$23,432	\$ 69,401	\$ 36,909
Investments:		
Fixed maturities (cost: \$164,243 and \$168,656)	162,860	167,927
Common and non-redeemable preferred stocks (cost: \$7,956 and \$5,366)	7,467	5,335
Other invested assets (cost: \$1,587 and \$1,563)	1,581	1,563
Policy and student loans	1,944	1,958
Real estate	38	38
Investment in unconsolidated trusts	1,238	1,238
Total investments	<u>175,128</u>	<u>178,059</u>
Receivables:		
Reinsurance	12,792	13,004
Other (net of allowance for doubtful accounts: \$718 and \$728)	6,884	6,912
Deferred income taxes, net	5,834	3,929
Deferred acquisition costs	18,591	18,830
Other assets	1,348	2,069
Goodwill	2,128	2,388
Assets of discontinued operations (Note 3)	—	196,154
Total assets	<u>\$ 292,106</u>	<u>\$ 458,254</u>
LIABILITIES AND SHAREHOLDERS' EQUITY		
Insurance reserves and policy funds:		
Future policy benefits	\$ 55,651	\$ 55,548
Unearned premiums	17,390	18,948
Losses and claims	50,413	51,704
Other policy liabilities	1,636	1,878
Total policy liabilities	125,090	128,078
Accounts payable and accrued expenses	37,878	36,047
Bank debt payable	3,750	12,750
Junior subordinated debenture obligations	41,238	41,238
Liabilities of discontinued operations (Note 3)	—	152,347
Total liabilities	<u>207,956</u>	<u>370,460</u>
Commitments and contingencies (Note 11)		
Shareholders' equity:		
Preferred stock, \$1 par, 4,000,000 shares authorized;		
Series B preferred, 134,000 shares issued and outstanding; \$13,400 redemption value	134	134
Series D preferred, 70,000 shares issued and outstanding; \$7,000 redemption value	70	70
Common stock, \$1 par, 50,000,000 shares authorized; shares issued and outstanding: 21,856,908 and 21,816,999	21,857	21,817
Additional paid-in capital	56,452	56,414
Retained earnings	8,360	10,530
Accumulated other comprehensive loss	(2,723)	(1,171)
Total shareholders' equity	<u>84,150</u>	<u>87,794</u>
Total liabilities and shareholders' equity	<u>\$ 292,106</u>	<u>\$ 458,254</u>

The accompanying notes are an integral part of these consolidated financial statements.

ATLANTIC AMERICAN CORPORATION
CONSOLIDATED STATEMENTS OF OPERATIONS
(Unaudited; Dollars in thousands, except per share data)

	Three Months Ended	
	March 31,	
	2008	2007
Revenue:		
Insurance premiums	\$ 23,032	\$ 25,088
Investment income	2,690	2,896
Realized investment gains (losses), net	24	(3)
Other income	157	306
Total revenue	<u>25,903</u>	<u>28,287</u>
Benefits and expenses:		
Insurance benefits and losses incurred	13,918	15,393
Commissions and underwriting expenses	8,309	8,741
Interest expense	927	1,030
Other	2,028	2,232
Total benefits and expenses	<u>25,182</u>	<u>27,396</u>
Income from continuing operations before income taxes	721	891
Income tax expense	297	475
Income from continuing operations	424	416
(Loss) income from discontinued operations, net of tax (Note 3)	(2,166)	435
Net (loss) income	(1,742)	851
Preferred stock dividends	(428)	(407)
Net (loss) income applicable to common stock	<u>\$ (2,170)</u>	<u>\$ 444</u>
Basic income (loss) per common share:		
Income from continuing operations	\$ —	\$ —
(Loss) income from discontinued operations	(.10)	.02
Net (loss) income applicable to common shareholders	<u>\$ (.10)</u>	<u>\$.02</u>
Diluted income (loss) per common share:		
Income from continuing operations	\$ —	\$ —
(Loss) income from discontinued operations	(.10)	.02
Net (loss) income applicable to common shareholders	<u>\$ (.10)</u>	<u>\$.02</u>

The accompanying notes are an integral part of these consolidated financial statements.

ATLANTIC AMERICAN CORPORATION
CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY
(Unaudited; Dollars in thousands)

	Preferred Stock	Common Stock	Additional Paid-in Capital	Retained Earnings	Accumulated Other Comprehensive Income (Loss)	Treasury Stock	Total
Three Months Ended March 31, 2008							
Balance, December 31, 2007	\$ 204	\$ 21,817	\$ 56,414	\$ 10,530	\$ (1,171)	\$ —	\$ 87,794
Comprehensive loss:							
Net loss				(1,742)			(1,742)
Decrease in unrealized investment gains					(1,722)		(1,722)
Fair value adjustment to derivative financial instrument					(665)		(665)
Deferred income tax attributable to other comprehensive loss					835		835
Total comprehensive loss							(3,294)
Dividends accrued on preferred stock				(428)			(428)
Amortization of unearned compensation			17				17
Issuance of shares for employee benefit plans and stock options		40	21				61
Balance, March 31, 2008	<u>\$ 204</u>	<u>\$ 21,857</u>	<u>\$ 56,452</u>	<u>\$ 8,360</u>	<u>\$ (2,723)</u>	<u>\$ —</u>	<u>\$ 84,150</u>
Three Months Ended March 31, 2007							
Balance, December 31, 2006	\$ 204	\$ 21,484	\$ 55,832	\$ 4,969	\$ 11,707	\$ (8)	\$ 94,188
Comprehensive income:							
Net income				851			851
Increase in unrealized investment gains					1,375		1,375
Fair value adjustment to derivative financial instrument					(66)		(66)
Deferred income tax attributable to other comprehensive income					(458)		(458)
Total comprehensive income							1,702
Dividends accrued on preferred stock				(407)			(407)
Common stock issued in lieu of preferred stock dividend payments		43	84				127
Deferred share compensation expense			1				1
Amortization of unearned compensation			16				16
Purchase of shares for treasury						(4)	(4)
Issuance of shares for employee benefit plans and stock options		15	41			12	68
Balance, March 31, 2007	<u>\$ 204</u>	<u>\$ 21,542</u>	<u>\$ 55,974</u>	<u>\$ 5,413</u>	<u>\$ 12,558</u>	<u>\$ —</u>	<u>\$ 95,691</u>

The accompanying notes are an integral part of these consolidated financial statements.

ATLANTIC AMERICAN CORPORATION
CONSOLIDATED STATEMENTS OF CASH FLOWS
(Unaudited; Dollars in thousands)

	Three Months Ended March 31,	
	2008	2007
CASH FLOWS FROM OPERATING ACTIVITIES:		
Net (loss) income	\$ (1,742)	\$ 851
Adjustments to reconcile net (loss) income to net cash used in operating activities:		
Amortization of deferred acquisition costs	2,738	3,233
Acquisition costs deferred	(2,499)	(2,202)
Realized investment (gains) losses	(24)	3
Decrease in insurance reserves	(2,988)	(583)
Loss (income) from discontinued operations, net	2,166	(435)
Compensation expense related to share awards	17	17
Depreciation and amortization (accretion)	106	(25)
Deferred income tax (benefit) expense	(1,280)	393
Decrease (increase) in receivables, net	240	(249)
Decrease in other liabilities	(3,264)	(4,318)
Goodwill impairment	260	—
Other, net	(1,472)	261
Net cash used in continuing operations	(7,742)	(3,054)
Net cash used in discontinued operations	(3,424)	(3,818)
Net cash used in operating activities	(11,166)	(6,872)
CASH FLOWS FROM INVESTING ACTIVITIES:		
Proceeds from investments sold, called or matured	36,926	9,996
Investments purchased	(31,019)	(13,665)
Net proceeds from sale of insurance subsidiaries	43,392	—
Additions to property and equipment	(69)	(268)
Net cash provided by (used in) continuing operations	49,230	(3,937)
Net cash used in discontinued operations (net of \$35,501 of cash transferred)	(11,996)	(2,490)
Net cash provided by (used in) investing activities	37,234	(6,427)
CASH FLOWS FROM FINANCING ACTIVITIES:		
Proceeds from bank financing	—	9,000
Repayments of debt	(9,000)	(9,000)
Purchase of shares for treasury	—	(4)
Financing of discontinued operations	4	360
Net cash (used in) provided by continuing operations	(8,996)	356
Net cash used in discontinued operations	(4)	(360)
Net cash used in financing activities	(9,000)	(4)
Net increase (decrease) in cash and cash equivalents	17,068	(13,303)
Cash and cash equivalents at beginning of period		
Continuing operations	36,909	17,606
Discontinued operations	15,424	9,688
Total	52,333	27,294
Cash and cash equivalents at end of period		
Continuing operations	69,401	10,971
Discontinued operations	—	3,020
Total	\$ 69,401	\$ 13,991
SUPPLEMENTAL CASH FLOW INFORMATION:		
Cash paid for interest	\$ 999	\$ 1,039
Cash paid for income taxes	\$ 2,000	\$ —

The accompanying notes are an integral part of these consolidated financial statements.

ATLANTIC AMERICAN CORPORATION
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
March 31, 2008
(Unaudited; Dollars in thousands, except per share amounts)

Note 1. Basis of Presentation

The accompanying unaudited condensed consolidated financial statements include the accounts of Atlantic American Corporation (the "Parent") and its subsidiaries (collectively, the "Company"). All significant intercompany accounts and transactions have been eliminated in consolidation. The accompanying statements have been prepared in accordance with accounting principles generally accepted in the United States of America for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and notes required by accounting principles generally accepted in the United States of America. In the opinion of management, all adjustments (consisting of normal recurring adjustments) considered necessary for a fair presentation have been included. The unaudited condensed consolidated financial statements and the related notes thereto included herein should be read in conjunction with the Company's consolidated financial statements, and the notes thereto, that are included in the Company's Annual Report on Form 10-K for the year ended December 31, 2007. Operating results for the three month period ended March 31, 2008 are not necessarily indicative of the results that may be expected for the year ending December 31, 2008.

In December 2007, the Company entered into an agreement for the sale of its "regional" property and casualty operations, comprised of Association Casualty Insurance Company and Association Risk Management General Agency, Inc. (collectively known as "Association Casualty") and Georgia Casualty & Surety Company ("Georgia Casualty"), to Columbia Mutual Insurance Company ("Columbia"). Accordingly, the assets, liabilities and results of operations of the regional property and casualty operations have been reflected by the Company as discontinued operations. This transaction was completed on March 31, 2008.

Note 2. Impact of Recently Issued Accounting Standards

In December 2007, the Financial Accounting Standards Board ("FASB") issued Statement of Financial Accounting Standards ("SFAS") SFAS No. 141 (revised 2007), "Business Combinations" ("SFAS 141(R)"). This statement replaces SFAS No. 141, "Business Combinations" ("SFAS 141") and establishes the principles and requirements for how the acquirer in a business combination: (a) measures and recognizes the identifiable assets acquired, liabilities assumed, and any noncontrolling interests in the acquired entity, (b) measures and recognizes positive goodwill acquired or a gain from bargain purchase (negative goodwill), and (c) determines the disclosure information that is decision-useful to users of financial statements in evaluating the nature and financial effects of the business combination. The statement further requires all transaction costs for an acquisition to be expensed as incurred rather than capitalized. In December 2007, the FASB also issued SFAS No. 160, "Noncontrolling Interests in Consolidated Financial Statements" ("SFAS 160"). This statement amends Accounting Research Bulletin No. 51, "Consolidated Financial Statements" ("ARB 51"). Noncontrolling interest refers to the minority interest portion of the equity of a subsidiary that is not attributable directly or indirectly to a parent. SFAS 160 establishes accounting and reporting standards that require for-profit entities that prepare consolidated financial statements to (a) present noncontrolling interests as a component of equity, separate from the parent's equity, (b) separately present the amount of consolidated net income attributable to noncontrolling interests in the income statement, (c) consistently account for changes in a parent's ownership interests in a subsidiary in which the parent entity has a controlling financial interest as equity transactions, (d) require an entity to measure at fair value its remaining interest in a subsidiary that is deconsolidated, (e) require an entity to provide sufficient disclosures that identify and clearly distinguish between interests of the parent and interests of noncontrolling owners. Both SFAS 141(R) and SFAS 160 are effective for fiscal years beginning on or after December 15, 2008 with earlier adoption prohibited. The Company does not believe that the adoption of either of the standards will have a material impact on the Company's financial position or results of operations; although if future acquisitions are made, the prospective accounting will differ from that of the past.

In February 2007, the FASB issued SFAS No. 159, "The Fair Value Option for Financial Assets and Financial Liabilities, Including an Amendment of FASB Statement No. 115" ("SFAS 159"). This statement permits entities to choose, at specified election dates, to measure eligible items at fair value (i.e. the fair value option). Items eligible for the fair value option include certain recognized financial assets and liabilities, rights and obligations under certain insurance contracts that are not financial instruments, host financial instruments resulting from the separation of an embedded nonfinancial derivative instrument from a nonfinancial hybrid instrument, and certain commitments. Business entities are required to report unrealized gains and losses on items for which the fair value option has been elected in net income. The fair value option: (a) may be applied instrument by instrument, with certain exceptions; (b) is irrevocable (unless a new election date occurs); and (c) is applied only to entire instruments and not to portions of instruments. SFAS 159 is effective as of the beginning of an entity's first fiscal year that begins after November 15, 2007, although early adoption is permitted under certain conditions. The Company adopted SFAS 159 on January 1, 2008 and did not elect the fair value option for any eligible items. Adoption of this statement did not have a material impact on the Company's financial position or results of operations.

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In September 2006, the FASB issued SFAS No. 157, "Fair Value Measurements" ("SFAS 157"). SFAS 157 defines fair value, establishes a framework for measuring fair value under accounting principles generally accepted in the United States, and enhances disclosures about fair value measurements. Fair value is defined as the exchange price at which an asset could be sold or a liability settled in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. SFAS 157 provides guidance on measuring fair value when required under existing accounting standards and establishes a hierarchy that prioritizes the inputs to valuation techniques. The first level of such hierarchy determines fair value at the quoted price (unadjusted) in active markets for identical assets (Level 1). The second level determines fair value using valuation methodology including quoted prices for similar assets and liabilities in active markets and other inputs that are observable for the asset or liability, either directly or indirectly for substantially similar terms (Level 2). The third level for determining fair value utilizes inputs to valuation methodology which are unobservable for the asset or liability (Level 3). SFAS 157 is effective for fiscal years beginning after November 15, 2007. The Company adopted SFAS 157 on January 1, 2008. The fair values for fixed maturity and equity securities are largely determined by either independent methods prescribed by the National Association of Insurance Commissioners ("NAIC"), which do not differ materially from nationally quoted market prices, when available, or independent broker quotations. Accordingly, at March 31, 2008, the Company believes that fixed maturity and equity securities which have been valued using Level 1 criteria totaled \$169,636; while Level 2 criteria were used in valuing \$691 of securities and Level 3 criteria were used in valuing the Company's other invested assets which totaled \$1,581. Adoption of this statement did not have a material impact on the Company's financial position or results of operations.

Note 3. Discontinued Operations

On March 31, 2008, the Company completed the sale of its regional property and casualty operations comprised of Association Casualty and Georgia Casualty to Columbia for approximately \$42 million in cash. Accordingly, the consolidated financial statements reflect the assets, liabilities, and operating results of Association Casualty and Georgia Casualty as discontinued operations.

The following table provides operating results from the discontinued operations of Association Casualty and Georgia Casualty for the three month periods ended March 31, 2008 and 2007:

	Three Months Ended March 31,	
	2008	2007
Revenue:		
Insurance premiums	\$ 8,789	\$ 10,012
Investment income	1,400	1,574
Realized investment gains, net	8	20
Other income	11	5
Total revenue	<u>10,208</u>	<u>11,611</u>
Benefits and expenses:		
Insurance benefits and losses incurred	8,657	7,002
Commissions and underwriting expenses	3,800	4,179
Total benefits and expenses	<u>12,457</u>	<u>11,181</u>
(Loss) income from discontinued operations before taxes	(2,249)	430
Income tax benefit	<u>(815)</u>	<u>(5)</u>
(Loss) income from discontinued operations, net of tax	(1,434)	435
Loss from sale of discontinued operations, net of tax of \$415	<u>(732)</u>	<u>—</u>
Net (loss) income from discontinued operations	<u>\$ (2,166)</u>	<u>\$ 435</u>

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The following table provides certain condensed information about the assets and liabilities of the discontinued operations of Georgia Casualty and Association Casualty and as aggregated in the consolidated balance sheet:

	December 31, 2007
Assets of discontinued operations:	
Cash and cash equivalents, including short-term investments of \$10,585	\$ 15,424
Investments:	
Fixed maturities (cost: \$91,216)	91,088
Common and non-redeemable preferred stocks (cost: \$2,406)	3,139
Other invested assets (cost: \$47)	47
Total investments	<u>94,274</u>
Receivables:	
Reinsurance	54,391
Other	17,570
Deferred acquisition costs	3,486
Other assets	11,009
Total assets	<u>\$ 196,154</u>
Liabilities of discontinued operations:	
Unearned premiums	\$ 22,065
Losses and claims	122,418
Accounts payable and accrued expenses	7,864
Total liabilities	<u>\$ 152,347</u>

Note 4. Segment Information

The Company has two principal business units, each focusing on a specific geographic region and/or specific products. American Southern operates in the Property and Casualty insurance market, while Bankers Fidelity operates in the Life and Health insurance market. Each business unit is managed independently and is evaluated on its individual performance. The following summary sets forth the revenue and pre-tax income (loss) for each principal business unit for the three month periods ended March 31, 2008 and 2007.

	Three Months Ended March 31,	
	2008	2007
Revenues		
American Southern	\$ 10,556	\$ 12,335
Bankers Fidelity	15,199	15,659
Corporate and Other	2,011	2,450
Adjustments and Eliminations	<u>(1,863)</u>	<u>(2,157)</u>
Total Revenue	<u>\$ 25,903</u>	<u>\$ 28,287</u>
	Three Months Ended March 31,	
	2008	2007
Income from continuing operations before income taxes		
American Southern	\$ 2,134	\$ 2,390
Bankers Fidelity	416	295
Corporate and Other	<u>(1,829)</u>	<u>(1,794)</u>
Consolidated Results	<u>\$ 721</u>	<u>\$ 891</u>

Note 5. Credit Arrangements

Bank Debt

At March 31, 2008, the Company's \$3,750 of bank debt consisted of a reducing revolving credit facility (the "Credit Agreement") with Wachovia Bank, National Association ("Wachovia") pursuant to which the Company was able to, subject to the terms and conditions thereof, initially borrow or reborrow up to \$15,000 (the "Commitment Amount"). In accordance with the terms of the Credit Agreement, the Commitment Amount is incrementally reduced every six months and has been reduced to \$14,000 at March 31, 2008. The interest rate on amounts outstanding under the Credit Agreement is, at the option of the Company, equivalent to either (a) the base rate (which equals the higher of the Prime Rate or 0.5% above the Federal Funds Rate, each as defined) or (b) the London Interbank Offered Rate ("LIBOR") determined on an interest period of 1-month, 2-months, 3-months or 6-months, plus an Applicable Margin (as defined). The Applicable Margin varies based upon the Company's leverage ratio (funded debt to total capitalization, each as defined) and ranges from 1.75% to 2.50%. As of March 31, 2008, the effective interest rate was 7.10%. Interest on amounts outstanding is payable quarterly. The Credit Agreement requires the Company to comply with certain covenants, including, among others, ratios that relate funded debt to both total capitalization and earnings before interest, taxes, depreciation and amortization, as well as the maintenance of minimum levels of tangible net worth. The Company must also comply with limitations on capital expenditures, certain payments, additional debt obligations, equity repurchases and redemptions, as well as minimum risk-based capital levels. Upon the occurrence of an event of default, Wachovia may terminate the Credit Agreement and declare all amounts outstanding due and payable in full. On April 1, 2008, the Company repaid \$3,750 in principal, reducing the outstanding bank debt balance under the Credit Agreement to zero.

Junior Subordinated Debentures

The Company has two unconsolidated Connecticut statutory business trusts, which exist for the exclusive purposes of: (i) issuing trust preferred securities ("Trust Preferred Securities") representing undivided beneficial interests in the assets of the trusts; (ii) investing the gross proceeds of the Trust Preferred Securities in junior subordinated deferrable interest debentures ("Junior Subordinated Debentures") of Atlantic American; and (iii) engaging in only those activities necessary or incidental thereto.

The financial structure of each of Atlantic American Statutory Trust I and II, as of March 31, 2008 was as follows:

	Atlantic American Statutory Trust I	Atlantic American Statutory Trust II
JUNIOR SUBORDINATED DEBENTURES (1) (2)		
Principal amount owed	\$ 18,042	\$ 23,196
Balance March 31, 2008	18,042	23,196
Balance December 31, 2007	18,042	23,196
Coupon rate	LIBOR + 4.00%	LIBOR + 4.10%
Interest payable	Quarterly	Quarterly
Maturity date	December 4, 2032	May 15, 2033
Redeemable by issuer on or after	December 4, 2007	May 15, 2008
TRUST PREFERRED SECURITIES		
Issuance date	December 4, 2002	May 15, 2003
Securities issued	17,500	22,500
Liquidation preference per security	\$ 1	\$ 1
Liquidation value	17,500	22,500
Coupon rate	LIBOR + 4.00%	LIBOR + 4.10%
Distribution payable	Quarterly	Quarterly
Distribution guaranteed by (3)	Atlantic American Corporation	Atlantic American Corporation

- (1) For each of the respective debentures, the Company has the right at any time, and from time to time, to defer payments of interest on the Junior Subordinated Debentures for a period not exceeding 20 consecutive quarters up to the debentures' respective maturity dates. During any such period, interest will continue to accrue and the Company may not declare or pay any cash dividends or distributions on, or purchase, the Company's common stock nor make any principal, interest or premium payments on or repurchase any debt securities that rank equally with or junior to the Junior Subordinated Debentures. The Company has the right at any time to dissolve each of the trusts and cause the Junior Subordinated Debentures to be distributed to the holders of the Trust Preferred Securities.

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- (2) The Junior Subordinated Debentures are unsecured and rank junior and subordinate in right of payment to all senior debt of the Parent and are effectively subordinated to all existing and future liabilities of its subsidiaries.
- (3) The Parent has guaranteed, on a subordinated basis, all of the obligations under the Trust Preferred Securities, including payment of the redemption price and any accumulated and unpaid distributions to the extent of available funds and upon dissolution, winding up or liquidation.

Note 6. Derivative Financial Instruments

On February 21, 2006, the Company entered into a zero cost rate collar with Wachovia to hedge future interest payments on a portion of the Junior Subordinated Debentures. The notional amount of the collar was \$18,042 with an effective date of March 6, 2006. The collar has a LIBOR floor rate of 4.77% and a LIBOR cap rate of 5.85% and adjusts quarterly on the 4th of each March, June, September and December through termination on March 4, 2013. The Company will begin making payments to Wachovia under the zero cost rate collar on June 4, 2008.

The estimated fair value and related carrying value of the Company's rate collar at March 31, 2008 was a liability of approximately \$1,406.

Note 7. Reconciliation of Other Comprehensive Income (Loss)

	Three Months Ended March 31,	
	2008	2007
Net realized gains (losses) on investments included in income from continuing operations	\$ 24	\$ (3)
Net realized gains on investments included in income (loss) from discontinued operations	8	20
Total net realized gains on investments included in net income (loss)	<u>\$ 32</u>	<u>\$ 17</u>
Other components of comprehensive income (loss):		
Net pre-tax unrealized gains (losses) on investments arising during period	\$ (1,690)	\$ 1,392
Reclassification adjustment	(32)	(17)
Net pre-tax unrealized gains (losses) on investments recognized in other comprehensive income (loss)	(1,722)	1,375
Fair value adjustment to derivative financial instrument	(665)	(66)
Deferred income tax attributable to other comprehensive income (loss)	835	(458)
Change in accumulated other comprehensive income (loss)	(1,552)	851
Accumulated other comprehensive income (loss) beginning of period	(1,171)	11,707
Accumulated other comprehensive income (loss) end of period	<u>\$ (2,723)</u>	<u>\$ 12,558</u>

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A reconciliation of the numerator and denominator used in the earnings per common share calculations is as follows:

	Three Months Ended March 31, 2008		
	Income	Shares (In thousands)	Per Share Amount
<i>Basic Earnings Per Common Share:</i>			
Income from continuing operations	\$ 424	21,812	
Less preferred stock dividends	(428)		
Loss from continuing operations applicable to common shareholders	(4)	21,812	\$ —
<i>Diluted Earnings Per Common Share:</i>			
Effect of dilutive stock options		316	
Loss from continuing operations applicable to common shareholders	\$ (4)	22,128	\$ —
	Three Months Ended March 31, 2007		
	Income	Shares (In thousands)	Per Share Amount
<i>Basic Earnings Per Common Share:</i>			
Income from continuing operations	\$ 416	21,497	
Less preferred stock dividends	(407)		
Income from continuing operations applicable to common shareholders	9	21,497	\$ —
<i>Diluted Earnings Per Common Share:</i>			
Effect of dilutive stock options		408	
Income from continuing operations applicable to common shareholders	\$ 9	21,905	\$ —

The assumed conversion of the Company's Series B and D Preferred Stock was excluded from the earnings per common share calculation for the three month periods ended March 31, 2008 and 2007, respectively, since their impact was antidilutive.

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Note 9. Income Taxes

A reconciliation of the differences between income taxes computed at the federal statutory income tax rate and the income tax expense from continuing operations is as follows:

	Three Months Ended March 31,	
	2008	2007
Federal income tax provision at statutory rate of 35%	\$ 253	\$ 312
Tax exempt interest and dividends received deductions	(54)	(79)
Non-deductible goodwill	91	—
Loss carryforward from sale of subsidiaries	(3,519)	—
Other permanent differences	7	7
Change in asset valuation allowance due to change in judgment relating to realizability of deferred tax assets	3,519	100
Intercompany fees (1)	—	126
State income taxes	—	9
Income tax expense	<u>\$ 297</u>	<u>\$ 475</u>

(1) Intercompany fees from discontinued operations eliminated in consolidated tax return.

A reconciliation of the differences between income taxes computed at the federal statutory income tax rate and the income tax benefit from discontinued operations is as follows:

	Three Months Ended March 31,	
	2008	2007
Federal income tax provision at statutory rate of 35%	\$ (1,189)	\$ 150
Tax exempt interest and dividends received deductions	(41)	(33)
Other permanent differences	—	4
Intercompany fees (1)	—	(126)
Income tax benefit	<u>\$ (1,230)</u>	<u>\$ (5)</u>

(1) Intercompany fees from discontinued operations eliminated in consolidated tax return.

The components of the income tax expense from continuing operations were:

	Three Months Ended March 31,	
	2008	2007
Current — Federal	\$ 1,577	\$ 73
Current — State	—	9
Deferred — Federal	(1,280)	393
Total	<u>\$ 297</u>	<u>\$ 475</u>

The components of the income tax benefit from discontinued operations were:

	Three Months Ended March 31,	
	2008	2007
Current — Federal	\$ (1,577)	\$ (62)
Deferred — Federal	347	57
Total	<u>\$ (1,230)</u>	<u>\$ (5)</u>

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The primary differences between the effective tax rate and the federal statutory income tax rate for the three month period ended March 31, 2008 resulted from the dividends-received deduction (“DRD”) and a non-deductible goodwill impairment charge. On March 31, 2008, the Company completed the sale of its regional property and casualty operations to Columbia, which resulted in an estimated loss carryforward benefit of approximately \$3.5 million. Since the Company’s ability to generate taxable income and utilize available tax planning strategies in the near term is dependent upon various factors, many of which are beyond management’s control, management believes that this loss carryforward may not be realized. Accordingly, during the three month period ended March 31, 2008, the Company increased its valuation allowance by \$3.5 million to reduce this deferred tax benefit to zero. The Company will prospectively periodically assess the realization of this deferred tax benefit.

The primary differences between the effective tax rate and the federal statutory income tax rate for the three month period ended March 31, 2007 resulted from the DRD and the change in the asset valuation allowance.

The current estimated DRD is adjusted as underlying factors change, including known actual 2007 distributions earned on invested assets. The actual current year DRD can vary from the estimates based on, but not limited to, amounts of distributions from these investments as well as appropriate levels of taxable income. The change in the asset valuation allowance results from reassessment of the realization of certain net operating loss carryforwards.

Note 10. Employee Retirement Plans

The following table provides the components of the net periodic benefit cost for all defined benefit pension plans of the Company:

	Three Months Ended March 31,	
	2008	2007
Service cost	\$ 46	\$ 51
Interest cost	84	83
Expected return on plan assets	(54)	(54)
Net amortization	20	28
Net periodic benefit cost	<u>\$ 96</u>	<u>\$ 108</u>

The weighted-average assumptions used to determine the net periodic benefit cost were as follows:

	Three Months Ended March 31,	
	2008	2007
Discount rate	5.75%	5.50%
Expected return on plan assets	7.00%	7.00%
Projected annual salary increases	4.50%	4.50%

The Company expects to contribute \$299 for all defined benefit pension plans in 2008. During the three month period ended March 31, 2008, the Company did not make any payments to the pension plans.

Note 11. Commitments and Contingencies

From time to time, the Company is involved in various claims and lawsuits incidental to and in the ordinary course of its businesses. In the opinion of management, any such known claims are not expected to have a material effect on the business or financial condition of the Company.

Note 12. Related Party Transactions

The Company has, from time to time, purchased common and preferred shares in Gray Television, Inc. (“Gray Television”) and Triple Crown Media, Inc. (“Triple Crown”) in the ordinary course of investing. Mr. Robinson, the Company’s chairman of the board of directors, is a director of Gray Television. Mr. Howell, the Company’s president and chief executive officer, is a director of Gray Television and a director of Triple Crown. On March 11, 2008, the Parent purchased 166,354 shares of Gray Television Class A common stock, 56,000 shares of Gray Television common stock, 11,177 shares of Triple Crown common stock, and 1,180 shares of Triple Crown Series D preferred stock in varying amounts, which were based on estimated market values, from Association Casualty and Georgia Casualty for an aggregate purchase price of \$1,994.

Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following is management's discussion and analysis of the financial condition and results of operations of Atlantic American Corporation ("Atlantic American" or the "Parent") and its subsidiaries (collectively, the "Company") for the three month period ended March 31, 2008. This discussion should be read in conjunction with the consolidated financial statements and notes thereto included elsewhere herein, as well as with the consolidated financial statements and notes included in the Company's Annual Report on Form 10-K for the year ended December 31, 2007.

Atlantic American is an insurance holding company whose operations are conducted primarily through its insurance subsidiaries: American Southern Insurance Company and American Safety Insurance Company (together known as "American Southern") and Bankers Fidelity Life Insurance Company ("Bankers Fidelity"). Each operating company is managed separately, offers different products and is evaluated on its individual performance.

In December 2007, the Company entered into an agreement for the sale of its regional property and casualty operations, Association Casualty Insurance Company and Association Risk Management General Agency, Inc. (together known as "Association Casualty") and Georgia Casualty & Surety Company ("Georgia Casualty") to Columbia Mutual Insurance Company. This transaction was completed on March 31, 2008. In accordance with generally accepted accounting principles, the consolidated financial statements included in this quarterly report reflect the assets, liabilities and operating results of the regional property and casualty operations as discontinued operations. Accordingly, unless otherwise noted, amounts and analyses contained herein reflect the continuing operations of the Company and exclude the regional property and casualty operations. References to income and loss from operations are identified as continuing operations or discontinued operations, while references to net income or net loss reflect the consolidated net results of both continuing and discontinued operations.

Critical Accounting Policies

The accounting and reporting policies of the Company are in accordance with accounting principles generally accepted in the United States of America and, in management's belief, conform to general practices within the insurance industry. The following is an explanation of the Company's accounting policies and the resultant estimates considered most significant by management. These accounting policies inherently require significant judgment and assumptions and actual operating results could differ significantly from management's initial estimates determined using these policies. Atlantic American does not expect that changes in the estimates determined using these policies will have a material effect on the Company's financial condition or liquidity, although changes could have a material effect on its consolidated results of operations.

Unpaid loss and loss adjustment expenses comprised 24% of the Company's total liabilities at March 31, 2008. This obligation includes estimates for: 1) unpaid losses on claims reported prior to March 31, 2008, 2) development on those reported claims, 3) unpaid ultimate losses on claims incurred prior to March 31, 2008 but not yet reported and 4) unpaid loss adjustment expenses for reported and unreported claims incurred prior to March 31, 2008. Quantification of loss estimates for each of these components involves a significant degree of judgment and estimates may vary, materially, from period to period. Estimated unpaid losses on reported claims are developed based on historical experience with similar claims by the Company. Development on reported claims, estimates of unpaid ultimate losses on claims incurred prior to March 31, 2008 but not yet reported, and estimates of unpaid loss adjustment expenses, are developed based on the Company's historical experience, using actuarial methods to assist in the analysis. The Company's actuarial staff develops ranges of estimated development on reported and unreported claims as well as loss adjustment expenses using various methods including the paid-loss development method, the reported-loss development method, the paid Bornhuetter-Ferguson method and the reported Bornhuetter-Ferguson method. Any single method used to estimate ultimate losses has inherent advantages and disadvantages due to the trends and changes affecting the business environment and the Company's administrative policies. Further, a variety of external factors, such as legislative changes, medical cost inflation, and others may directly or indirectly impact the relative adequacy of liabilities for unpaid losses and loss adjustment expenses. The Company's approach is to select an estimate of ultimate losses based on comparing results of a variety of reserving methods, as opposed to total reliance on any single method. Unpaid loss and loss adjustment expenses are reviewed periodically for significant lines of business, and when current results differ from the original assumptions used to develop such estimates, the amount of the Company's recorded liability for unpaid loss and loss adjustment expenses is adjusted. In the event the Company's actual reported losses in any period are materially in excess of the previous estimated amounts, such losses, to the extent reinsurance coverage does not exist, would have a material adverse effect on the Company's results of operations.

Future policy benefits comprised 27% of the Company's total liabilities at March 31, 2008. These liabilities relate primarily to life insurance products and are based upon assumed future investment yields, mortality rates, and withdrawal rates after giving effect to possible risks of adverse deviation. The assumed mortality and withdrawal rates are based upon the Company's experience. If actual results differ from the initial assumptions, the amount of the Company's recorded liability could require adjustment.

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Deferred acquisition costs comprised 6% of the Company's total assets at March 31, 2008. Deferred acquisition costs are commissions, premium taxes, and other costs that vary with and are primarily related to the acquisition of new and renewal business and are generally deferred and amortized. The deferred amounts are recorded as an asset on the balance sheet and amortized to expense in a systematic manner. Traditional life insurance and long-duration health insurance deferred policy acquisition costs are amortized over the estimated premium-paying period of the related policies using assumptions consistent with those used in computing the related liability for policy benefit reserves. The deferred acquisition costs for property and casualty insurance and short-duration health insurance are amortized over the effective period of the related insurance policies. Deferred policy acquisition costs are expensed when such costs are deemed not to be recoverable from future premiums (for traditional life and long-duration health insurance) and from the related unearned premiums and investment income (for property and casualty and short-duration health insurance). Assessments of recoverability for property and casualty and short-duration health insurance are extremely sensitive to the estimates of a subsequent year's projected losses related to the unearned premiums. Projected loss estimates for a current block of business for which unearned premiums remain to be earned may vary significantly from the indicated losses incurred in any given previous calendar year.

Receivables are amounts due from reinsurers, insureds and agents and comprised 7% of the Company's total assets at March 31, 2008. Insured and agent balances are evaluated periodically for collectibility. Annually, the Company performs an analysis of the credit worthiness of the Company's reinsurers using various data sources. Failure of reinsurers to meet their obligations due to insolvencies or disputes could result in uncollectible amounts and losses to the Company. Allowances for uncollectible amounts are established, as and when a loss has been determined probable, against the related receivable. Losses are recognized when determined on a specific account basis and a general provision for loss is made based on the Company's historical experience.

Cash and investments comprised 84% of the Company's total assets at March 31, 2008. Substantially all investments are in bonds and common and preferred stocks, which are subject to significant market fluctuations. The Company carries all investments as available for sale and, accordingly, at their estimated fair values. The Company owns certain non-redeemable preferred stocks that do not have quoted values and are carried at estimated fair values as determined by management. Such values inherently involve a greater degree of judgment and uncertainty and therefore ultimately greater price volatility. On occasion, the value of an investment may decline to a value below its amortized purchase price and remain at such value for an extended period of time. When an investment's indicated fair value has declined below its cost basis for a period of time, primarily due to changes in credit risk, the Company evaluates such investment for other than a temporary impairment. If other than a temporary impairment is deemed to exist, then the Company will write down the amortized cost basis of the investment to its estimated fair value. While such write down does not impact the reported value of the investment in the Company's balance sheet, it is reflected as a realized investment loss in the Company's consolidated statements of operations.

Deferred income taxes comprised approximately 2% of the Company's total assets at March 31, 2008. Deferred income taxes reflect the effect of temporary differences between assets and liabilities that are recognized for financial reporting purposes and the amounts that are recognized for tax purposes. These deferred income taxes are measured by applying currently enacted tax laws and rates. Valuation allowances are recognized to reduce the deferred tax assets to the amount that is more likely than not to be realized. In assessing the likelihood of realization, management considers estimates of future taxable income and tax planning strategies.

OVERALL CORPORATE RESULTS

On a consolidated basis, the Company had a net loss of \$1.7 million, or \$0.10 per diluted share, for the three month period ended March 31, 2008, compared to net income of \$0.9 million, or \$0.02 per diluted share, for the three month period ended March 31, 2007. Income from continuing operations was \$0.4 million in both the three month periods ended March 31, 2008 and 2007; while the loss related to discontinued operations was \$2.2 in the three month period ended March 31, 2008 as compared to income from discontinued operations of \$0.4 million in the three month period ended March 31, 2007. Premium revenue for the three month period ended March 31, 2008 decreased \$2.1 million, or 8.2%, to \$23.0 million from the comparable period in 2007. The decrease in premiums in the three month period ended March 31, 2008 was primarily attributable to continued softening in the property and casualty markets combined with significant product competition in the Company's life and health operations, specifically in the Medicare supplement line of business. Income before tax from continuing operations for the three month period ended March 31, 2008, decreased \$0.2 million, or 19.1%, to \$0.7 million from the three month period ended March 31, 2007, primarily due to a \$0.3 million goodwill impairment charge taken in the first quarter of 2008.

The Company's property and casualty operations are comprised of American Southern and the Company's life and health operations consist of the operations of Bankers Fidelity.

A more detailed analysis of the individual operating entities and other corporate activities is provided below.

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The following is a summary of American Southern's premiums for the three month period ended March 31, 2008 and the comparable period in 2007 (in thousands):

	Three Months Ended March 31,	
	2008	2007
Gross written premiums	\$ 8,788	\$ 8,335
Ceded premiums	(1,467)	(1,765)
Net written premiums	<u>\$ 7,321</u>	<u>\$ 6,570</u>
Net earned premiums	<u>\$ 9,266</u>	<u>\$ 10,962</u>

Gross written premiums at American Southern increased \$0.5 million, or 5.4%, during the three month period ended March 31, 2008 over the comparable period in 2007. The increase in gross written premiums during the three month period ended March 31, 2008 was primarily due to a significant increase in commercial automobile business generated by a newly appointed agency. Also contributing to the increase in gross written premiums during the three month period ended March 31, 2008 were increased business writings in the surety line of business. Partially offsetting this increase in gross written premiums were decreases in both the general liability and property lines of business.

Ceded premiums decreased \$0.3 million, or 16.9%, during the three month period ended March 31, 2008 from the comparable period in 2007. The decrease in ceded premiums was primarily due to the significant decline in earned premiums. As American Southern's premiums are determined and ceded as a percentage of earned premiums, a decrease in ceded premiums occurs when earned premiums decrease.

The following presents American Southern's net earned premiums by line of business for the three month period ended March 31, 2008 and the comparable period in 2007 (in thousands):

	Three Months Ended March 31,	
	2008	2007
Commercial automobile	\$ 4,261	\$ 4,999
Private passenger auto	—	42
General liability	2,210	2,652
Property	595	728
Surety	<u>2,200</u>	<u>2,541</u>
Total	<u>\$ 9,266</u>	<u>\$ 10,962</u>

Net earned premiums decreased \$1.7 million, or 15.5%, during the three month period ended March 31, 2008 from the comparable period in 2007, primarily due to the decline in policy writings in 2007. During 2007, American Southern experienced a significant decrease in gross written premiums which was primarily attributable to the loss of a program marketed through a general agent. Prior to 2007, this program produced approximately \$10 million in annualized gross written premiums, substantially all of which were earned up through and including in 2007. Insurance premiums are earned ratably over the policy term, and therefore premiums earned in 2008 are related to premiums written during both 2007 and 2008.

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The following sets forth American Southern's loss and expense ratios for the three month period ended March 31, 2008 and for the comparable period in 2007:

	Three Months Ended March 31,	
	2008	2007
Loss ratio	38.1%	45.8%
Expense ratio	52.8%	44.9%
Combined ratio	90.9%	90.7%

The loss ratio for the three month period ended March 31, 2008 decreased to 38.1% from 45.8% in the comparable period of 2007. The decrease in the loss ratio for the three month period ended March 31, 2008 was primarily attributable to lower claims in the commercial automobile line of business, favorable loss experience in the property lines of business and decreased surety losses that resulted from the non-renewal of certain unprofitable accounts. The expense ratio for the three month period ended March 31, 2008 increased to 52.8% from 44.9% in the comparable period of 2007. The increase in the expense ratio in the three month period ended March 31, 2008 was primarily due to American Southern's variable commission structure, which compensates the company's agents in relation to the loss ratios of the business they write. In periods where the loss ratio decreases, commissions and underwriting expenses will increase and conversely in periods where the loss ratio increases, commissions and underwriting expenses will decrease.

Bankers Fidelity

The following summarizes Bankers Fidelity's earned premiums for the three month period ended March 31, 2008 and the comparable period in 2007 (in thousands):

	Three Months Ended March 31,	
	2008	2007
Medicare supplement	\$ 10,371	\$ 10,582
Other health	865	904
Life	2,530	2,640
Total	\$ 13,766	\$ 14,126

Premium revenue at Bankers Fidelity decreased \$0.4 million, or 2.5%, during the three month period ended March 31, 2008 from the comparable period in 2007. Premiums from the Medicare supplement and other health lines of business decreased \$0.3 million, or 2.2%, during the three month period ended March 31, 2008, due to the non-renewal of certain policies that resulted from increased pricing and product competition. Premiums from the life insurance line of business decreased \$0.1 million, or 4.2%, during the three month period ended March 31, 2008 from the comparable period in 2007, due to the continued decline in sales related activities.

The following summarizes Bankers Fidelity's operating expenses for the three month period ended March 31, 2008 and the comparable period in 2007 (in thousands):

	Three Months Ended March 31,	
	2008	2007
Benefits and losses	\$ 10,385	\$ 10,374
Commission and other expenses	4,398	4,990
Total expenses	\$ 14,783	\$ 15,364

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Benefits and losses increased slightly during the three month period ended March 31, 2008 over the comparable period in 2007. As a percentage of premiums, benefits and losses were 75.4% for the three month period ended March 31, 2008, compared to 73.4% for the three month period ended March 31, 2007. The increase in the loss ratio was primarily due to the continued aging of the existing block of life insurance business, as well as a declining revenue base.

Commissions and other expenses decreased \$0.6 million, or 11.9%, during the three month period ended March 31, 2008 from the comparable period in 2007. The decrease in commissions and other expenses was primarily due to reductions in compensation for officers, which was effective October 1, 2007, as well as a decrease in agency related expenses. As a percentage of premiums, these expenses were 31.9% for the three month period ended March 31, 2008, compared to 35.3% for the three month period ended March 31, 2007.

INVESTMENT INCOME AND REALIZED GAINS

Investment income decreased \$0.2 million, or 7.1%, during the three month period ended March 31, 2008 from the comparable period in 2007. The decrease in investment income for the three month period ended March 31, 2008 was primarily due to a large number of called securities, the proceeds of which were reinvested at lower current market rates.

The Company had net realized investment gains of \$24,000 during the three month period ended March 31, 2008, compared to net realized investment losses of \$3,000 in the three month period ended March 31, 2007. Management continually evaluates the Company's investment portfolio and, as needed, makes adjustments for impairments and/or will divest investments. (See Item 3 for a discussion about market risks).

INTEREST EXPENSE

Interest expense decreased \$0.1 million, or 10.0%, during the three month period ended March 31, 2008 from the comparable period in 2007. The decrease in interest expense was due to a decrease in the London Interbank Offered Rate ("LIBOR"), which occurred in the latter half of 2007 and into 2008. The interest rates on the Company's trust preferred obligations and the outstanding bank debt are based on LIBOR.

OTHER EXPENSES

Other expenses (commissions, underwriting expenses, and other expenses) decreased \$0.6 million, or 5.8%, during the three month period ended March 31, 2008 from the comparable period in 2007. The decrease in other expenses for the three month period ended March 31, 2008 was primarily attributable to reductions in compensation for officers, which was effective October 1, 2007, the elimination of certain corporate positions and other cost reduction initiatives which were implemented in the fourth quarter of 2007. Partially offsetting this decrease in other expenses was a \$0.3 million goodwill impairment charge taken in the three month period ended March 31, 2008. On a consolidated basis, as a percentage of earned premiums, other expenses increased to 44.9% in the three month period ended March 31, 2008 from 43.7% in the three month period ended March 31, 2007. The increase in the expense ratio for the three month period ended March 31, 2008 was primarily due to the goodwill impairment charge previously discussed as well as fixed expenses decreasing at a lesser rate than premium revenues.

INCOME TAXES

The primary differences between the effective tax rate and the federal statutory income tax rate for the three month period ended March 31, 2008 resulted from the dividends-received deduction ("DRD") and a non-deductible goodwill impairment charge. The primary differences between the effective tax rate and the federal statutory income tax rate for the three month period ended March 31, 2007 resulted from the DRD and an increase in the asset valuation allowance. The current estimated DRD is adjusted as underlying factors change, including known actual 2007 distributions earned on invested assets. The actual current year DRD can vary from the estimates based on, but not limited to, amounts of distributions from these investments as well as appropriate levels of taxable income.

LIQUIDITY AND CAPITAL RESOURCES

The primary cash needs of the Company are for the payment of claims and operating expenses, maintaining adequate statutory capital and surplus levels, and meeting debt service requirements. Current and expected patterns of claim frequency and severity may change from period to period but generally are expected to continue within historical ranges. The Company's primary sources of cash are written premiums, investment income and the sale and maturity of invested assets. The Company believes that, within each business unit, total invested assets will be sufficient to satisfy all policy liabilities and that cash inflows from investment earnings, future premium receipts and reinsurance collections will be adequate to fund the payment of claims and expenses as needed. Cash flows at the Parent are derived from dividends, management fees, and tax sharing payments from the subsidiaries. The cash needs of the Parent are primarily for the payment of operating expenses, the acquisition of capital assets and debt service requirements.

The Parent's insurance subsidiaries reported statutory net income of \$2.5 million for the three month period ended March 31, 2008 compared to statutory net income of \$3.2 million for the three month period ended March 31, 2007. Statutory results are further impacted by the recognition of all costs of acquiring business. In a scenario in which the Company is growing, statutory results are generally lower than results determined under generally accepted accounting principles ("GAAP"). The Parent's insurance subsidiaries reported a combined GAAP net income of \$2.0 million for the three month period ended March 31, 2008, compared to \$1.9 million for the three month period ended March 31, 2007. The reasons for the increase in GAAP net income in the three month period ended March 31, 2008 are discussed above under "Results of Operations." Statutory results for the Company's property and casualty operations differ from the Company's results of operations under GAAP due to the deferral of acquisition costs for financial reporting purposes. The Company's life and health operations' statutory results differ from GAAP results primarily due to the deferral of acquisition costs for financial reporting purposes, as well as the use of different reserving methods.

At March 31, 2008, the Company had two series of preferred stock outstanding, substantially all of which is held by affiliates of the Company's chairman and principal shareholders. The outstanding shares of Series B Preferred Stock ("Series B Preferred Stock") have a stated value of \$100 per share; accrue annual dividends at a rate of \$9.00 per share and are cumulative; in certain circumstances may be convertible into an aggregate of approximately 3,358,000 shares of common stock; and are redeemable solely at the Company's option. The Series B Preferred Stock is not currently convertible. At March 31, 2008, the Company had accrued, but unpaid, dividends on the Series B Preferred Stock totaling \$14.8 million. The outstanding shares of Series D Preferred Stock ("Series D Preferred Stock") have a stated value of \$100 per share; accrue annual dividends at a rate of \$7.25 per share (payable in cash or shares of the Company's common stock at the option of the board of directors of the Company) and are cumulative. In certain circumstances the shares of Series D Preferred Stock may be convertible into an aggregate of approximately 1,754,000 shares of the Company's common stock, subject to certain adjustments and provided that such adjustments do not result in the Company issuing more than approximately 2,703,000 shares of common stock without obtaining prior shareholder approval; and are redeemable solely at the Company's option. The Series D Preferred Stock is not currently convertible. At March 31, 2008, the Company had accrued, but unpaid, dividends on the Series D Preferred Stock totaling \$0.1 million.

At March 31, 2008, the Company's \$45.0 million of borrowings consisted of \$3.8 million of bank debt pursuant to the Company's credit agreement (the "Credit Agreement") with Wachovia, National Association ("Wachovia") and an aggregate of \$41.2 million of outstanding junior subordinated deferrable interest debentures ("Junior Subordinated Debentures"). The Credit Agreement provides for a revolving credit facility pursuant to which the Company was able to, subject to the terms and conditions thereof, initially borrow or reborrow up to \$15.0 million (the "Commitment Amount"). In accordance with the terms of the Credit Agreement, the Commitment Amount is incrementally reduced every six months and has been reduced to \$14.0 million at March 31, 2008. The interest rate on amounts outstanding under the Credit Agreement is, at the option of the Company, equivalent to either (a) the base rate (which equals the higher of the Prime Rate or 0.5% above the Federal Funds Rate, each as defined) or (b) the LIBOR determined on an interest period of 1-month, 2-months, 3-months or 6-months, plus an Applicable Margin (as defined). The Applicable Margin varies based upon the Company's leverage ratio (funded debt to total capitalization, each as defined) and ranges from 1.75% to 2.50%. As of March 31, 2008, the combined effective interest rate was 7.10%. Interest on amounts outstanding is payable quarterly. The Credit Agreement requires the Company to comply with certain covenants, including, among others, ratios that relate funded debt to both total capitalization and earnings before interest, taxes, depreciation and amortization, as well as the maintenance of minimum levels of tangible net worth. The Company must also comply with limitations on capital expenditures, certain payments, additional debt obligations, equity repurchases and redemptions, as well as minimum risk-based capital levels. Upon the occurrence of an event of default, Wachovia may terminate the Credit Agreement and declare all amounts outstanding under the Credit Agreement due and payable in full. On April 1, 2008, the Company repaid \$3.8 million in principal, reducing the outstanding bank debt balance under the Credit Agreement to zero.

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The Company has two subsidiary statutory trusts which exist for the exclusive purposes of issuing trust preferred securities representing undivided beneficial interests in the assets of the trusts and investing the gross proceeds of the trust preferred securities in Junior Subordinated Debentures. The outstanding \$41.2 million of Junior Subordinated Debentures have a maturity of thirty years from their original date of issuance, are callable, in whole or in part, only at the option of the Company five years after their respective dates of issue and quarterly thereafter, and have an interest rate of three-month LIBOR plus an applicable margin. The margin ranges from 4.00% to 4.10%. At March 31, 2008, the effective interest rate was 7.12%. The obligations of the Company with respect to the issuances of the trust preferred securities represent a full and unconditional guarantee by the Parent of each trust's obligations with respect to the trust preferred securities. Subject to certain exceptions and limitations, the Company may elect from time to time to defer Junior Subordinated Debenture interest payments, which would result in a deferral of distribution payments on the related trust preferred securities.

On February 21, 2006, the Company entered into a zero cost rate collar with Wachovia to hedge future interest payments on a portion of the Junior Subordinated Debentures. The notional amount of the collar was \$18.0 million with an effective date of March 6, 2006. The collar has a LIBOR floor rate of 4.77% and a LIBOR cap rate of 5.85% and adjusts quarterly on the 4th of each March, June, September and December through termination on March 4, 2013. The Company will begin making payments to Wachovia under the zero cost rate collar on June 4, 2008.

The Company intends to pay its obligations under the Credit Agreement and the Junior Subordinated Debentures using dividend and tax sharing payments from its operating subsidiaries, or from potential future financing arrangements. In addition, the Company believes that, if necessary, at maturity, the Credit Agreement could be refinanced, although there can be no assurance of the terms or conditions of such a refinancing, or its availability.

The Parent provides certain administrative and other services to each of its insurance subsidiaries. The amounts charged to and paid by the subsidiaries include reimbursements for various shared services and other expenses incurred directly on behalf of the subsidiaries by the Parent. In addition, there is in place a formal tax-sharing agreement between the Parent and its insurance subsidiaries. It is anticipated that this agreement will provide the Parent with additional funds from profitable subsidiaries due to the subsidiaries' use of the Parent's tax loss carryforwards, which totaled approximately \$9.1 million at March 31, 2008.

Over 90% of the investment assets of the Parent's insurance subsidiaries are in marketable securities that can be converted into cash, if required; however, the use of such assets by the Company is limited by state insurance regulations. Dividend payments to the Parent by its wholly owned insurance subsidiaries are subject to annual limitations and are restricted to the greater of 10% of statutory surplus or statutory earnings before recognizing realized investment gains of the individual insurance subsidiaries. At March 31, 2008, American Southern had \$38.1 million of statutory surplus and Bankers Fidelity had \$33.7 million of statutory surplus.

Net cash used in operating activities was \$7.7 million in the three month period ended March 31, 2008, compared to \$3.1 million in the three month period ended March 31, 2007; and cash and short-term investments increased from \$36.9 million at December 31, 2007 to \$69.4 million at March 31, 2008. The increase in cash and short-term investments during the three month period ended March 31, 2008 was primarily due to the cash received from the sale of the Company's regional property and casualty operations, Association Casualty and Georgia Casualty, to Columbia Mutual Insurance Company discussed previously. Partially offsetting the increase in cash and short-term investments during the three month period ended March 31, 2008 was a federal income tax payment of \$2.0 million and a \$1.5 million tax sharing payment to the Company's regional property and casualty operations in connection with such sale.

The Company believes that the dividends, fees, and tax-sharing payments it receives from its subsidiaries and, if needed, additional borrowings from financial institutions will enable the Company to meet its liquidity requirements for the foreseeable future. Management is not aware of any current recommendations by regulatory authorities, which, if implemented, would have a material adverse effect on the Company's liquidity, capital resources or operations.

CONTRACTUAL OBLIGATIONS

The following table discloses the amounts of payments due under specified contractual obligations, aggregated by category of contractual obligation, for specified time periods:

	Payments Due By Period				
	Total	Less than 1 year	1 - 3 years (In thousands)	3 - 5 years	More than 5 years
Bank debt payable	\$ 3,750	\$ —	\$ 3,750	\$ —	\$ —
Junior Subordinated Debentures	41,238	—	—	—	41,238
Interest payable ⁽¹⁾	71,028	2,847	5,694	5,694	56,793
Operating leases	3,741	1,078	1,574	1,089	—
Purchase commitments ⁽²⁾	13,950	13,950	—	—	—
Losses and claims ⁽³⁾	50,413	29,744	16,132	3,529	1,008
Future policy benefits ⁽⁴⁾	55,651	8,348	15,582	15,026	16,695
Unearned premiums ⁽⁵⁾	12,347	5,556	2,593	1,111	3,087
Other policy liabilities	1,636	1,636	—	—	—
Total	<u>\$253,754</u>	<u>\$63,159</u>	<u>\$45,325</u>	<u>\$26,449</u>	<u>\$118,821</u>

- (1) Interest payable is based on interest rates as of March 31, 2008 and assumes that all debt remains outstanding until its stated contractual maturity. The interest on outstanding bank debt and trust preferred obligations is at various rates of interest.
- (2) Represents balances due for goods and/or services which have been contractually committed as of March 31, 2008. To the extent contracts provide for early termination with notice but without penalty, only the amounts contractually due during the notice period have been included.
- (3) Losses and claims include case reserves for reported claims and reserves for claims incurred but not reported (“IBNR”). While payments due on claim reserves are considered contractual obligations because they relate to insurance policies issued by the Company, the ultimate amount to be paid to settle both case reserves and IBNR reserves is an estimate, subject to significant uncertainty. The actual amount to be paid is not determined until the Company reaches a settlement with any applicable claimant. Final claim settlements may vary significantly from the present estimates, particularly since many claims will not be settled until well into the future. In estimating the timing of future payments by year for quarterly reporting, the Company has assumed that its historical payment patterns will continue. However, the actual timing of future payments will likely vary materially from these estimates due to, among other things, changes in claim reporting and payment patterns and large unanticipated settlements. Amounts reflected do not include reinsurance amounts which may also be recoverable based on the level of ultimate sustained loss.
- (4) Future policy benefits relate to life insurance policies on which the Company is not currently making payments and will not make future payments unless and until the occurrence of an insurable event, such as a death or disability, or the occurrence of a payment triggering event, such as a surrender of a policy. Occurrence of any of these events is outside the control of the Company and the payment estimates are based on significant uncertainties such as mortality, morbidity, expenses, persistency, investment returns, inflation and the timing of payments. For regulatory purposes, the Company performs cash flow modeling of such liabilities, which is the basis for the indicated disclosure; however, due to the significance of the assumptions used, the amount presented could materially differ from actual results.
- (5) Unearned premiums represent potential future revenue for the Company; however, under certain circumstances, such premiums may be refundable with cancellation of the underlying policy. Significantly all unearned premiums will be earned within the following twelve month period as the related future insurance protection is provided. Significantly all costs related to such unearned premiums have already been incurred and paid and are included in deferred acquisition costs; however, future losses related to the unearned premiums have not been recorded. The contractual obligations related to unearned premiums reflected in the table represent the average loss ratio applied to the quarter end unearned premium balances, with loss payments projected in comparable proportions to the year end loss and claims reserves. Projecting future losses is subject to significant uncertainties and the projected payments will most likely vary materially from these estimates as a result of differences in future severity, frequency and other anticipated and unanticipated factors. Amounts reflected do not take into account reinsurance amounts that may be recoverable based on the level of ultimate sustained loss.

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Item 3. Quantitative and Qualitative Disclosures About Market Risk

Due to the nature of the Company's business it is exposed to both interest rate and market risk. Changes in interest rates, which have historically represented the largest market risk factor affecting the Company, may result in changes in the fair market value of the Company's investments, cash flows and interest income and expense. The Company is also subject to risk from changes in equity prices. There have been no material changes to the Company's market risks since December 31, 2007, as identified in the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2007.

Item 4T. Controls and Procedures

An evaluation was performed under the supervision and with the participation of our management, including the Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) of the Securities Exchange Act of 1934). Based on that evaluation, our management, including the Chief Executive Officer and Chief Financial Officer, concluded that our disclosure controls and procedures were effective as of the end of the period covered by this report.

There have been no changes in our internal control over financial reporting that occurred during the period covered by this report that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

FORWARD-LOOKING STATEMENTS

This report contains and references certain information that constitutes forward-looking statements as that term is defined in the Private Securities Litigation Reform Act of 1995. Those statements, to the extent they are not historical facts, should be considered forward-looking and subject to various risks and uncertainties. Such forward-looking statements are made based upon management's current assessments of various risks and uncertainties, as well as assumptions made in accordance with the "safe harbor" provisions of the federal securities laws. The Company's actual results could differ materially from the results anticipated in these forward-looking statements as a result of such risks and uncertainties, including those identified in the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2007 and the other filings made by the Company from time to time with the Securities and Exchange Commission.

PART II. OTHER INFORMATION

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

On May 2, 1995, the Board of Directors of the Company approved an initial plan that allowed for the repurchase of shares of the Company's common stock (the "Repurchase Plan"). As amended since its original adoption, the Repurchase Plan currently allows for repurchases of up to an aggregate of 2.0 million shares of the Company's common stock on the open market or in privately negotiated transactions, as determined by an authorized officer of the Company. Such purchases can be made from time to time in accordance with applicable securities laws and other requirements. As of March 31, 2008, a maximum of 554,194 shares of common stock may yet be purchased under this plan.

No purchases of common stock of the Company were made by or on behalf of the Company during the three months ended March 31, 2008.

Item 6. Exhibits

- 10.1 - First Amendment, dated effective as of March 28, 2008, to Credit Agreement and Pledge Agreement, dated as of December 22, 2006 between Atlantic American Corporation and Wachovia Bank, National Association.
- 10.2 - First Amendment, dated effective as of March 31, 2008, to Lease Agreement between Georgia Casualty & Surety Company, Bankers Fidelity Life Insurance Company, Atlantic American Corporation and Delta Life Insurance Company dated as of November 1, 2007.
- 10.3 - Non Competition Agreement, dated effective as of March 31, 2008, between Atlantic American Corporation and Columbia Mutual Insurance Company.
- 31.1 - Certification of the Principal Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 31.2 - Certification of the Principal Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 32.1 - Certifications pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

ATLANTIC AMERICAN CORPORATION
(Registrant)

Date: May 15, 2008

By: /s/ John G. Sample, Jr.
John G. Sample, Jr.
Senior Vice President and Chief Financial Officer

EXHIBIT INDEX

Exhibit Number	Title
10.1	First Amendment, dated effective as of March 28, 2008, to Credit Agreement and Pledge Agreement, dated as of December 22, 2006 between Atlantic American Corporation and Wachovia Bank, National Association.
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32.1	Certifications pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

**FIRST AMENDMENT TO
CREDIT AGREEMENT AND PLEDGE AGREEMENT**

THIS FIRST AMENDMENT TO CREDIT AGREEMENT AND PLEDGE AGREEMENT (this "Amendment") is made as of the 28th day of March, 2008, between ATLANTIC AMERICAN CORPORATION, a Georgia corporation (the "Borrower") and WACHOVIA BANK, NATIONAL ASSOCIATION (the "Bank").

Recitals:

The Borrower and the Bank have entered into that certain Credit Agreement dated as of December 22, 2006 (the "Credit Agreement") and that certain Pledge Agreement of even date therewith (the "Pledge Agreement"). The Borrower and the Bank wish to provide for an acknowledgement and consent to the sale of certain subsidiaries of Borrower, and amend the Credit Agreement and Pledge Agreement in certain respects, as hereinafter provided.

NOW, THEREFORE, in consideration of the Recitals and the mutual promises contained herein and for other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the Borrower and the Bank, intending to be legally bound hereby, agree as follows:

SECTION 1. Recitals. The Recitals are incorporated herein by reference and shall be deemed to be a part of this Amendment.

SECTION 2. Definitions. Capitalized terms used herein which are not otherwise defined herein shall have the respective meanings assigned to them in the Credit Agreement.

SECTION 3. Acknowledgement and Consent.

(a) The Borrower has requested that the Bank consent to, and subject to the conditions stated herein, the Bank does hereby consent to, the Borrower's consummation of the sale of Georgia Casualty & Surety Company, Association Casualty Insurance Company and Association Risk Management General Agency, Inc. as contemplated by that certain Stock Purchase Agreement by and between Borrower and Columbia Mutual Insurance Company dated December 26, 2007 (the "SPA").

(b) The Bank agrees (i) to deliver to the escrow agent specified in writing by the Borrower the stock certificates listed on Exhibit A attached hereto, such certificates to be held in escrow for the Closing defined in Section 1.3 of the SPA; provided that Bank shall not be required to deliver such certificates prior to the date that is five (5) days prior to such Closing, and (ii) to release from escrow the stock certificates listed on Exhibit A attached hereto upon the consummation of the Closing.

(c) The Bank's consent herein is being given solely to facilitate the Closing defined in Section 1.3 of SPA. If the Closing shall not occur by March 31, 2008, this Amendment shall be null and void and of no force and effect, and Borrower shall immediately deliver the stock certificates listed on Exhibit A to the Bank or its legal counsel.

(d) The Bank expressly reserves all of its rights and remedies with respect to any present or future Default arising under the Credit Agreement.

SECTION 4. Amendments to Credit Agreement. The Credit Agreement is amended as set forth in this Section 4.

(a) Amendment to Section 1.01. The definition of "Pledge Agreement" is hereby amended and restated in its entirety to read as follows:

"Pledge Agreement" means the Pledge Agreement dated as of December, 2006 executed by the Borrower for the benefit of the Bank, as the same may be amended, restated, supplemented or otherwise modified from time to time, pursuant to which the Borrower (a) has pledged to the Bank the stock or other equity interests it holds in the following Subsidiaries: American Southern Insurance Company and Bankers Fidelity Life Insurance Company and (b) agrees to pledge any stock or equity interests it obtains in the future with respect to existing Subsidiaries or Persons which become Subsidiaries, as more fully set forth therein.

(b) Amendments to Section 6.01. Substitute (h) and (o) of Section 6.01 of the Credit Agreement hereby amended and restated in their entirety to read as follows:

(n) Bankers Fidelity Life Insurance Company, American Southern Insurance Company or any Subsidiary of American Southern Insurance Company shall fail to maintain an AM Best rating of "B+" or better; or

(o) the Borrower shall at any time or times and for any reason cease to own (either directly or indirectly through a Wholly Owned Subsidiary) at least 80% of the Capital Stock and other ownership interests of each of American Southern Insurance Company and Bankers Fidelity Life Insurance Company; or

(c) Amendment to Schedule 4.08A. Schedule 4.08A of the Credit Agreement is hereby amended and restated in its entirety to read as follows:

SCHEDULE 4.08A
EXISTING INSURANCE SUBSIDIARIES

Name of Subsidiary	Jurisdiction of Incorporation
American Southern Insurance Company	Kansas
American Safety Insurance Company	Georgia
Bankers Fidelity Life Insurance Company	Georgia

SECTION 5. Amendments to Pledge Agreement. The Pledge Agreement is hereby amended as set forth in this Section 5.

(a) Amendment to Schedule 1. Schedule 1 to the Pledge Agreement is hereby amended and restated in its entirety to read as follows:

SCHEDULE 1

Subsidiary	Number of Shares of Stock	Class of Stock
American Southern Insurance Company	300,000	Capital
Bankers Fidelity Life Insurance Company	2,500,000	Capital

(b) Amendment to Exhibit A. Exhibit A to the Pledge Agreement is hereby amended and restated in its entirety to read as follows:

EXHIBIT A

Insurance Subsidiaries of Atlantic American Corporation

American Safety Insurance Company, a Georgia domestic insurance company

American Southern Insurance Company, a Kansas domestic insurance company

Bankers Fidelity Life Insurance Company, a Georgia domestic insurance corporation

SECTION 6. No Other Amendment. Except for the amendments set forth above, the text of the Credit Agreement and the Pledge Agreement shall remain unchanged and in full force and effect. This Amendment is not intended to effect, nor shall it be construed as, a novation. The Credit Agreement and this Amendment shall be construed together as a single instrument and any reference to the "Agreement" or any other defined term for the Credit Agreement in the Credit Agreement, the Loan Documents or any certificate, instrument or other document delivered pursuant thereto shall mean the Credit Agreement as amended hereby and as it may be

amended, supplemented or otherwise modified hereafter. The Pledge Agreement and this Amendment shall be construed together as a single instrument and any reference to the "Agreement" or any other defined term for the Pledge Agreement in the Pledge Agreement, the Loan Documents or any certificate, instrument or other document delivered pursuant thereto shall mean the Pledge Agreement as amended hereby and as it may be amended, supplemented or otherwise modified hereafter. Nothing herein contained shall waive, annul, vary or affect any provision, condition, covenant or agreement contained in the Credit Agreement or Pledge Agreement, except as herein amended, or any of the other Loan Documents nor affect nor impair any rights, powers or remedies under the Credit Agreement or Pledge Agreement, as hereby amended or any of the other Loan Documents. The Bank does hereby reserve all of its rights and remedies against all parties who may be or may hereafter become secondarily liable for the repayment of the Obligations. The Borrower promises and agrees to perform all of the requirements, conditions, agreements and obligations under the terms of the Credit Agreement and Pledge Agreement, as hereby amended, and the other Loan Documents. The Credit Agreement and Pledge Agreement, as amended, and the other Loan Documents are hereby ratified and affirmed. The Borrower hereby expressly agrees that the Credit Agreement and Pledge Agreement, as amended, and the other Loan Documents are in full force and effect.

SECTION 7. Representations and Warranties. The Borrower hereby represents and warrants in favor of the Bank as follows:

(a) The representations and warranties of the Borrower contained in Article IV of the Credit Agreement are true in all material respects on and as of the date hereof (except to the extent they are made specifically with reference to some other date, in which case they are true and correct as of such other date);

(b) After giving effect to this Amendment, no Default or Event of Default under the Credit Agreement, the Pledge Agreement or any other Loan Document has occurred and is continuing on the date hereof;

(c) The Borrower has the corporate power and authority to enter into this Amendment and to do all acts and things as are required or contemplated hereunder to be done, observed and performed by it;

(d) This Amendment has been duly authorized, validly executed and delivered by one or more authorized officers of the Borrower, and this Amendment, the Credit Agreement and Pledge Agreement, as amended hereby, constitute the legal, valid and binding obligations of the Borrower enforceable against it in accordance with their terms; and

(e) The execution and delivery of this Amendment and the Borrower's performance hereunder and under the Credit Agreement and Pledge Agreement as amended hereby do not and will not require the consent or approval of any regulatory authority or governmental authority or agency having jurisdiction over the Borrower other than those which have already been obtained or given, nor be in contravention of or in conflict with the Articles of Incorporation or Bylaws of the Borrower, or the provision of any statute, or any judgment, order or indenture, instrument, agreement or undertaking,

to which the Borrower is a party or by which its assets or properties are or may become bound.

SECTION 8. Conditions to Effectiveness. The effectiveness of this Amendment and the obligations of the Bank hereunder are subject to the following conditions, unless the Bank waives such conditions:

(a) receipt by the Bank from the Borrower of a duly executed counterpart of this Amendment; and

(b) the fact that the representations and warranties of the Borrower contained in Section 7 of this Amendment shall be true on and as of the date hereof.

SECTION 9. Counterparts. This Amendment may be executed in multiple counterparts, each of which shall be deemed to be an original and all of which, taken together, shall constitute one and the same agreement.

SECTION 10. Governing Law. This Amendment shall be construed in accordance with and governed by the laws of the State of Georgia.

SECTION 11. Attorney's Fees and Expenses. The Borrower hereby agrees that all attorney's fees and expenses incurred by the Bank in connection with its review of the SPA and the preparation, negotiation and execution of this Amendment shall be payable by the Borrower.

[Remainder of page intentionally left blank]

IN WITNESS WHEREOF, the parties hereto have caused this Amendment to be duly executed under seal by their respective authorized officers as of the day and year first above written.

Attest:

ATLANTIC AMERICAN CORPORATION

 /s/ Janie L. Ryan

By: /s/ John G. Sample, Jr.

Its: Secretary

Name: John G. Sample, Jr.

[CORPORATE SEAL]

Title: Senior Vice President & CFO

WACHOVIA BANK, NATIONAL ASSOCIATION

By: /s/ Ron Edwards

Name: Ron Edwards

Title: SVP/Commercial Risk Management

EXHIBIT A

<u>Company</u>	<u>Stock Certificate No.</u>	<u>Number of Shares</u>
Georgia Casualty & Surety Company	8234	2,000,000
Association Casualty Insurance Company	424	525,000
Association Casualty Insurance Company	425	38,835
Association Casualty Insurance Company	426	225,000
Association Casualty Insurance Company	427	111,165

FIRST AMENDMENT TO LEASE AGREEMENT

THIS FIRST AMENDMENT TO LEASE AGREEMENT (the "Amendment"), is made this 31st day of March, 2008 (the "Effective Date"), by and between DELTA LIFE INSURANCE CO., a Georgia corporation ("Landlord") and ATLANTIC AMERICAN CORPORATION, BANKERS FIDELITY LIFE INSURANCE COMPANY and GEORGIA CASUALTY & SURETY COMPANY, all Georgia corporations (collectively, "Tenant").

WITNESSETH:

WHEREAS, Landlord and Tenant entered into that certain Lease Agreement dated November 1, 2007 (the "Lease"), for approximately 65,489 square feet of office space (the "Premises") in the building located at 4370 Peachtree Road, N.E., Atlanta, Georgia 30319 ("Building"); and

WHEREAS, Landlord and Tenant desire to modify and amend the Lease in order to reduce the size of the Premises, release Georgia Casualty & Surety Company, a Georgia corporation ("GA Casualty") from the Lease and for other purposes as hereinafter set forth;

NOW, THEREFORE, for and in consideration of the mutual covenants contained herein, and for Ten and No/100 Dollars (\$10.00) and other good and valuable consideration, paid by the parties hereto to one another, the receipt and sufficiency of which are acknowledged by the parties hereto, the parties hereto hereby covenant and agree as follows:

1. Defined Terms. Unless otherwise expressly provided in this Amendment, all terms defined in the Lease shall have the same meanings when used herein as when used in the Lease, and all such defined terms in the Lease are incorporated herein by reference.

2. Partial Surrender of Premises. As of the Effective Date, the Lease shall expire as to that portion of the Premises consisting of 15,903 usable square feet, as more particularly described on Exhibit A attached hereto and by this reference made a part hereof (the "Surrender Space"). From and after the Effective Date, the Surrender Space shall cease to be part of the Premises demised by the Lease. However, the Lease shall remain in full force and effect as to the remainder of the Premises consisting of 49,586 square feet (the "Retained Space"). Commencing on the day following the Effective Date (the "Retained Space Commencement Date"), the square footage amount of 49,586 shall be used for all per square foot calculation ratios and expenses, including, but not limited to, the calculations of Rent and Tenant's pro-rate share. Beginning as of the Retained Space Commencement Date, the term "Premises" in the Lease shall be deemed to mean the Retained Space.

3. Release of GA Casualty. It is the intent of the parties that contemporaneously with the execution of this Amendment Landlord will enter into a lease agreement with Columbia Insurance Group, Inc., a Missouri corporation, for the Surrender Space. Accordingly, as of the

Effective Date, GA Casualty shall be released as a tenant under the Lease and all obligations of GA Casualty under the Lease shall terminate and be of no further force or effect. However, the Lease shall remain in full force and effect as to the remaining tenants, Atlantic American Corporation and Bankers Fidelity Life Insurance Company.

4. Brokerage. Landlord and Tenant each represent, warrant and covenant to the other that neither party has dealt in any way with any real estate broker in connection with this Amendment. Tenant and Landlord each shall indemnify and hold the other party harmless (including attorneys' fees and costs) from any and all liabilities and costs arising from any claim resulting from the other party's contacts with any broker making a claim against the other party in connection with this Amendment. The foregoing indemnity shall survive the expiration or earlier termination of the Lease.

5. No Other Modifications. Except as expressly modified by this Amendment, the Lease remains unmodified and in full force and effect.

6. Transfer, Successors and Assigns. This Amendment shall inure to the benefit of and shall be binding upon Landlord, Tenant and their respective transfers, successors and assigns.

7. Time of Essence. Time is of the essence of this Amendment.

8. Georgia Law. This Amendment shall be construed and interpreted under the laws of the State of Georgia.

[signatures appear on following page]

IN WITNESS WHEREOF, the undersigned have caused this Amendment to be executed under seal and delivered, on the day and year first above written.

LANDLORD:

DELTA LIFE INSURANCE CO.,
a Georgia corporation

By: /s/ James B. Falkler
Name: James B. Falkler
Title: Secretary/Treasurer

(CORPORATE SEAL)

TENANT:

ATLANTIC AMERICAN CORPORATION,
a Georgia corporation

By: /s/ John G. Sample, Jr.
Name: John G. Sample, Jr.
Title: Senior Vice President & CFO

(CORPORATE SEAL)

BANKERS FIDELITY LIFE INSURANCE COMPANY, a
Georgia corporation

By: /s/ Eugene Choate
Name: Eugene Choate
Title: President

(CORPORATE SEAL)

[signatures continued on following page]

(Signature page to First Amendment to Lease Agreement)

[signatures continued from previous page]

GEORGIA CASUALTY & SURETY COMPANY,
a Georgia corporation

By: /s/ Craig Stufflet
Name: Craig Stufflet
Title: EVP

(CORPORATE SEAL)

(Signature page to First Amendment to Lease Agreement)

EXHIBIT A
SURRENDER SPACE

NON COMPETITION AGREEMENT

THIS NON COMPETITION AGREEMENT (“Agreement”) is made and entered into as of the 31st day of March, 2008, by and between Atlantic American Corporation, a corporation organized and existing under the laws of the State of Georgia (“Atlantic American”) and Columbia Mutual Insurance Company, a corporation organized and existing under the laws of the State of Missouri (“Columbia”).

Atlantic American and Columbia have entered into a Stock Purchase Agreement, dated as of December 26, 2007 (the “SPA”). The SPA generally provides for the purchase of all of the outstanding stock (the “Interests”) of Georgia Casualty & Surety Company, a Georgia corporation, Association Casualty Insurance Company, a Texas corporation, and Association Risk Management General Agency, Inc., a Texas corporation, each a wholly-owned subsidiary of Atlantic American (collectively, the “Subsidiaries”).

In order to induce Columbia to enter into the SPA, the undersigned is entering into this Agreement with Columbia to set forth certain terms and conditions governing certain future actions to be taken by Atlantic American.

NOW, THEREFORE, in consideration of the transactions contemplated by the SPA and the mutual promises and covenants contained herein, the parties agree as follows:

1. (a) Atlantic American hereby acknowledges that it is familiar with the Subsidiaries’ trade secrets and with other confidential information. Atlantic American acknowledges and agrees that Columbia would be irreparably damaged if, during the Non-Compete Period, Atlantic American or any of its affiliates were to compete with Columbia or the Subsidiaries or otherwise engage in a business similar to the business that is conducted by the Subsidiaries on the closing date, as defined in Section 1.3 of the SPA (the “Closing Date”) and that such competition by Atlantic American or any of its affiliates would result in a significant loss of the goodwill of the Subsidiaries purchased by Columbia under the SPA. Therefore, in further consideration of the Purchase Price (as such term is defined in the SPA) to be paid to Atlantic American pursuant to the SPA for the Interests and the goodwill of the Subsidiaries being sold by Atlantic American, and for other good and valuable consideration, Atlantic American agrees that from the Closing Date until the second anniversary of the Closing Date (the “Non-Compete Period”) it shall not (and shall cause its affiliates not to) directly or indirectly own any interest in, manage, control, participate in (whether as a partner, agent, representative or otherwise), consult with, render services for, or in any other manner engage in the Restricted Business anywhere in the states of Alabama, Arizona, Arkansas, Florida, Georgia, Kentucky, Louisiana, Mississippi, New Mexico, North Carolina, Oklahoma, South Carolina, Tennessee and Texas; provided, that nothing herein shall prohibit Atlantic American, or its affiliates from:

(i) marketing, selling or licensing business through its subsidiaries or affiliates (a) American Southern Insurance Company and American Safety Insurance Company, so long as such activities are limited to the underwriting of large account business that are specially underwritten and specially reinsured and (b) Delta Fire and Casualty Insurance Company, so long as such activities are limited to the home service distribution of fire contents policies;

(ii) acquiring or combining with a business (by merger or otherwise), a component of which engages in the Restricted Business so long as the Restricted Business component does not exceed 25% of the annual direct written premiums of the acquired business as of the date of acquisition; provided, that Atlantic American and its affiliates may also acquire or combine with a business where a portion of such business engages in the Restricted Business if both:

(1) the annual direct written premiums of such business engaging in the Restricted Business does not exceed 35% of the annual direct written premiums of the acquired business as of the date of acquisition; and

(2) Atlantic American or its affiliates, as applicable, uses reasonable efforts to divest the portion of such business engaging in the Restricted Business within one (1) year after its acquisition; provided further, that Atlantic American shall notify Columbia and give Columbia the opportunity to participate in the bidding or other process for such divestiture or sale during such period on a basis substantially equal to the other interested parties and, if Columbia offers an amount equal to or more than other interested parties, will negotiate in good faith to sell such business to Columbia;

(iii) being a passive owner of not more than 5% of the outstanding voting stock of a corporation which is publicly traded and is engaged in any aspect of the Restricted Business.

For purposes hereof, the term “Restricted Business” means the underwriting of primary standard commercial property and casualty business.

(b) Notwithstanding any implication to the contrary above, during the Non-Compete Period, Atlantic American shall not, and shall cause its affiliates not to, directly, or indirectly:

(i) induce or attempt to induce any employee of the Subsidiaries to leave the employ of the Subsidiaries, or in any way interfere with the relationship between the Subsidiaries and any employee thereof; provided, that the term “induce or attempt to induce” shall not include generalized, non-targeted searches for employees through: (A) the publication of an advertisement or other public announcement; or (B) the use of a recruiting or employment agency to which the name of an individual employed by the Subsidiaries on the Closing Date has not been provided; or

(ii) call on, solicit or service any customer, licensee, licensor or other business relation of the Subsidiaries in order to induce or attempt to induce such person to cease doing business with the Subsidiaries, or in any way adversely interfere with the

relationship between any such customer, supplier, licensee, licensor or other business relation and the Subsidiaries (including making any negative statements or communications about the Subsidiaries).

(c) If, at the time of enforcement of the covenants contained herein (the "Restrictive Covenants"), a court shall hold that the duration, scope or area restrictions stated herein are unreasonable under circumstances then existing, the parties agree that the court shall be allowed and directed to revise the restrictions contained herein to cover the maximum period, scope and area permitted by law.

(d) The obligations of Atlantic American shall terminate:

(i) As to any transferee of Atlantic American or transferee of an affiliate who purchases Atlantic American or a business or division of Atlantic American or such affiliate, provided that none of Atlantic American or its affiliates holds more than a 5% equity interest in such transferee; and/or

(ii) In the event of a Change of Control. For purposes herein, a "Change of Control" shall mean (i) the consummation of a stock purchase transaction involving Atlantic American's outstanding capital stock, a merger or consolidation of Atlantic American with or into another entity, or any other corporate reorganization involving Atlantic American, if, in any such case, persons who were not stockholders of Atlantic American immediately prior to such transaction, merger, consolidation or other reorganization own immediately after such transaction, merger, consolidation or other reorganization more than 50% of the voting power of the outstanding securities of each of (A) the continuing or surviving entity and (B) any direct or indirect parent corporation of such continuing or surviving entity or (ii) the sale, transfer or other disposition of all or substantially all of Atlantic American's consolidated assets.

2. The undersigned acknowledges and agrees that Columbia could not be made whole by monetary damages in the event of any default by the undersigned of the terms and conditions set forth in this Agreement. It is accordingly agreed and understood that Columbia, in addition to any other remedy which it may have at law or in equity, shall be entitled to an injunction or injunctions to prevent breaches of this Agreement and specifically to enforce the terms and provisions hereof in any action instituted in any state or federal court having appropriate jurisdiction located in Georgia or Texas.

3. Any term or provision of this Agreement which is invalid or unenforceable in any jurisdiction shall, as to that jurisdiction, be ineffective to the extent of such invalidity or unenforceability without rendering invalid or unenforceable the remaining terms and provisions of this Agreement or affecting the validity or enforceability of any of the terms or provisions of this Agreement in any other jurisdiction. If any provision of this Agreement is so broad as to be unenforceable, the provision shall be interpreted to be only so broad as is enforceable.

4. This Agreement may be executed in one or more identical counterparts, each of which shall be deemed to be an original, but all of which together shall constitute one and the same instrument. Telecopy transmissions of signatures shall be deemed to constitute originals.

CERTIFICATION OF THE PRINCIPAL EXECUTIVE OFFICER
PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

I, Hilton H. Howell, Jr., certify that:

1. I have reviewed this report on Form 10-Q of Atlantic American Corporation;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - d) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
 - a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: May 15, 2008

/s/ Hilton H. Howell, Jr.

Hilton H. Howell, Jr.
President and Chief Executive Officer

CERTIFICATION OF THE PRINCIPAL FINANCIAL OFFICER
PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

I, John G. Sample, Jr., certify that:

1. I have reviewed this report on Form 10-Q of Atlantic American Corporation;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - d) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
 - a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: May 15, 2008

/s/ John G. Sample, Jr.

John G. Sample, Jr.
Senior Vice President and Chief Financial Officer

Certifications Pursuant to §906 of the Sarbanes-Oxley Act of 2002

Pursuant to 18 U.S.C. §1350, as adopted pursuant to §906 of the Sarbanes-Oxley Act of 2002, in connection with the filing of the Quarterly Report on Form 10-Q of Atlantic American Corporation (the "Company") for the quarterly period ended March 31, 2008, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), each of the undersigned officers of the Company certifies, that, to such officer's knowledge:

- (1) The Report fully complies with the requirements of Section 13 (a) or 15 (d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company as of the dates and for the periods expressed in the Report.

Date: May 15, 2008/s/ Hilton H. Howell, Jr.

Hilton H. Howell, Jr.

President and Chief Executive Officer

Date: May 15, 2008/s/ John G. Sample, Jr.

John G. Sample, Jr.

Senior Vice President and Chief Financial Officer

A signed original of this written statement required by Section 906, or other document authenticating, acknowledging, or otherwise adopting the signature that appears in typed form within the electronic version of this written statement required by Section 906, has been provided to the Company and will be retained by the Company and furnished to the Securities and Exchange Commission or its staff upon request.