# SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

#### FORM 8-K

# Current Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of Earliest Event Reported): November 10, 2004 (November 10, 2004)

# ATLANTIC AMERICAN CORPORATION

(Exact Name of Registrant as Specified in Its Charter)

Georgia
(State or Other Jurisdiction of Incorporation)

0-3722 (Commission File Number) 58-1027114 (I.R.S. Employer Identification No.)

4370 Peachtree Rd., N.E. Atlanta, Georgia (Address of Principal Executive Offices)

 $30319 \atop \text{(Zip Code)}$ 

Registrant's Telephone Number, Including Area Code: (404) 266-5500

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- □ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- □ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- □ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- □ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

#### Item 2.02. Results of Operations and Financial Condition

On November 10, 2004, the Registrant reported its results of operations for its third quarter ended September 30, 2004. A copy of the press release issued by the Registrant concerning the foregoing results is furnished herewith as Exhibit 99.1 and is incorporated herein by reference.

The information contained herein and in the accompanying exhibit shall not be incorporated by reference into any filing of the Registrant, whether made before or after the date hereof, regardless of any general incorporation language in such filing, unless expressly incorporated by specific reference to such filing. The information in this report, including the exhibit hereto, shall not be deemed to be "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liabilities of that section or Sections 11 and 12(a)(2) of the Securities Act of 1933, as amended.

#### Item 9.01. Financial Statements and Exhibits

#### (c) Exhibits

99.1 Press Release, dated November 10, 2004, reporting the results of operations of Atlantic American Corporation (the "Registrant") for its third quarter ended September 30, 2004.

#### SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, hereunto duly authorized.

### ATLANTIC AMERICAN CORPORATION

By: /s/ John G. Sample, Jr.

John G. Sample, Jr. Senior Vice President and Chief Financial Officer

Date: November 10, 2004

# EXHIBIT INDEX

**Exhibits:** 

Exhibit 99.1 Press release dated November 10, 2004

#### ATLANTIC AMERICAN CORPORATION ANNOUNCES THIRD QUARTER RESULTS

ATLANTA, Georgia, November 10, 2004 - Atlantic American Corporation (Nasdaq- AAME) today reported net income of \$1.8 million, or \$0.07 per diluted share, for the third quarter ended September 30, 2004 compared to net income of \$3.3 million, or \$0.13 per diluted share, for the third quarter ended September 30, 2003. The Company further reported net income of \$4.5 million, or \$0.16 per diluted share, for the nine months ended September 30, 2004 compared to net income of \$5.2 million, or \$0.19 per diluted share, for the nine months ended September 30, 2003. Included in the results for the third quarter of 2004 were \$3.8 million in pre-tax hurricane related losses and expenses associated with the Company's Florida-based insureds. Premium revenue for the quarter ended September 30, 2004 increased \$6.0 million, or 15.9%, to \$43.9 million and, for the nine months ended September 30, 2004 increased 11.1% to \$128.5 million over the comparable prior year periods. Increased premiums have resulted primarily from new business opportunities in the Casualty Division after the loss of a significant contract in the second quarter of 2003. Third quarter 2004 results were favorably impacted by a \$1.3 million deferred tax benefit related to a reduction of the Company's valuation allowance compared to a similar \$1.5 million deferred tax benefit in the third quarter of 2003. The reduction of the valuation allowance is the result of reassessment as to the realization of certain net operating loss carry forwards.

Commenting on the quarter, Hilton H. Howell, Jr., president and chief executive officer, stated, "While 2004 was off to a good start, the unprecedented Florida storm activity during the third quarter had a significant impact on our Company. Although costly from a financial perspective, our demonstrated commitment to our agents and insureds was exemplary. Within a day after landfall of the first hurricane, our representatives arrived in Florida and began contacting each insured offering assistance as necessary. It will take some time for the lives of all individuals affected to recover; however, we are committed to honoring our responsibilities. With much anticipation, we look forward to an improved fourth quarter."

Atlantic American is an insurance holding company involved through its subsidiary companies in specialty markets of the life, health, property and casualty insurance industries. Its principal subsidiaries include American Southern Insurance Company, American Safety Insurance Company, Bankers Fidelity Life Insurance Company, Georgia Casualty & Surety Company, Association Risk Management General Agency, Association Casualty Insurance Company and Self-Insurance Administrators, Inc.

Note regarding Private Securities Litigation Reform Act: Except for historical information contained herein, this press release contains forward-looking statements that involve a number of risks and uncertainties. Actual results could differ materially from those indicated by such forward-looking statements due to a number of factors and risks detailed from time to time in statements and reports that Atlantic American Corporation has filed with the Securities and Exchange Commission.

For further information contact:

John G. Sample, Jr. Senior Vice President and Chief Financial Officer Atlantic American Corporation (404) 266-5501

#### Atlantic American Corporation Financial Data As of September 30, 2004

	Т	Three months ended September 30,				Nine months ended September 30,			
(Unaudited; In thousands, except per share data)	2	2004		2003		2004		2003	
Insurance premiums	\$	43,947	\$	37,916	\$	128,542	\$	115,671	
Investment income		3,939		3,900		11,858		11,770	
Realized investment gains (losses), net		1,623		(501)		2,441		834	
Other income		139		219		626		741	
Total revenue		49,648		41,534		143,467		129,016	
Insurance benefits and losses incurred		30,504		23,220		84,837		78,535	
Commissions and underwriting expenses		15,237		12,279		42,636		34,172	
Interest expense		698		827		2,331		2,295	
Other		3,395		3,491		10,260		9,721	
Total benefits and expenses		49,834		39,817		140,064		124,723	
Income (loss) before income taxes		(186)		1,717		3,403		4,293	
Income tax benefit		2,023		1,549		1,050		880	
Net income	\$	1,837	\$	3,266	\$	4,453	\$	5,173	
Net income per common share:									
Basic	\$	0.07	\$	0.14	\$	0.17	\$	0.20	
Diluted	\$	0.07	\$	0.13	\$	0.16	\$	0.19	
	-	September 30, 2004		December 31, 2003					
Selected Balance Sheet Data									
Total investments	\$	271,314	\$	284,890					
Total assets		458,118		443,552					
Insurance reserves and policy funds		282,320		263,745					
Debt		53,238		56,238					
Total shareholders' equity		86,243		86,893					
Book value per common share		3.45		3.44					